smart alliance
Innovation Technology Cluster

Cosmin Măcăneață

Președinte – Smart Alliance Innovation Technology Cluster

Smart Alliance

*Production, distribution, utilities, financial services, telecommunications, public administration, education, human resources are just a small part of the business, administrative and educational areas that **SMART ALLIANCE CLUSTER** covers with IT products and services.*

Best IT Romanian companies delivering:
- ❏ Innovative solutions;
- ❏ IT infrastructure;
- ❏ Complete and integrated services;
- ❏ IT consultancy and training.

Smart Alliance is a trusted IT partner for:

- companies,

- central and local authorities,

- public institutions

- educational and research institutions

through product and process innovation, creativity, quality, ethical business and trustworthiness.

MISIUNEA

Clusterul Smart Alliance creeaza valoare pentru toate părțile implicate.

Crestere sustenabila, responsabilitate, încredere.

CRESTERE SUSTENABILA – rezultate incrementale pentru parteneri prin dezvoltarea de produse si servicii software românești.

Contribuim la realizarea unui mediu de afaceri caracterizat de RESPONSABILITATE, INCREDERE, ETICA si TRASPARENTA

Dam dovada de implicare personala si construim incredere intre noi si ceilalti.

VALORILE

Grija pentru clienti si comunitate.

Spirit competitiv. Spunem ce credem.

Avem un spirit competitiv ridicat, in direcția găsirii unor soluții câștigătoare pentru partenerii si pentru membrii clusterului.

Ne spunem punctul de vedere si luam in considerare cultura si dinamica organizatorica a clientilor.

Experiență medie pe piață
- ➔ peste 17 ani

Total angajați și colaboratori
- ➔ peste 1000

Proiecte livrate la nivel național și internațional
- ➔ 2 800 de în peste 30 de țări

O cifră de afaceri totală
- ➔ peste 55 000 000 €

Cifrele membrilor

DESPRE NOI

Membri SMART ALLIANCE

Parteneri SMART ALLIANCE

LOCATII DERULARE PROIECTE

Proiecte derulate in +20 de locatii in intreaga lume

Australia	Germania	Maroc	SUA
Austria	Grecia	Moldova	Suedia
Belgia	India	Norvegia	Tanzania
Canada	Iran	Olanda	Turcia
Egipt	Irlanda	Polonia	UAE
Elveția	Italia	Rwanda	UK
Ethiopia	Libia	Qatar	Ungaria
Franța	Luxemburg	Slovacia	Zimbabwe

smart alliance

Produse si Servicii

SMART ALLIANCE Innovation Technology Cluster este un cumul de experiente multiple

CYBERSECURITY

OPTIMIZARE SI MANAGEMENT PROCESE DE AFACERI

SERVICII PENTRU INFRASTRUCTURI IT

SERVICII COMPLETE IT

CONSULTANTA SI TRAINING IT

SMART ALLIANCE – Innovation Technology Cluster este un cumul de expriente multiple consolidate in patru paliere de lucru cu clientii si partenerii sai.
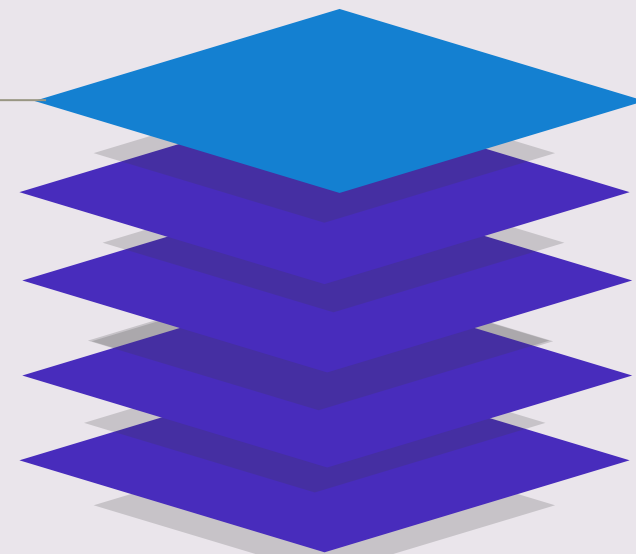
Toate aceste paliere de lucru acopera industrii diverse – productie, distibutie/retail, utilitati, servicii financiare, telecom, administratie publica, invatamant, resurse umane.

Produse si Servicii

CYBERSECURITY

Clusterul Smart Alliance este un cumul de experiențe:

- Audit de Securitate cibernetica;

- Testări de penetrare la nivel de infrastructură IT și produse software

- Scanări de vulnerabilitate la nivel de infrastructura IT și produse software

- Analiza codurilor sursă a produselor software dezvoltate custom

- Testări de securitate la acceptanța produselor implementate

- Elaborarea caietelor de sarcini ce țin de securitatea cibernetică

- Integrarea procedurilor de securitate cibernetica în procesul de dezvoltare software (SDLC)
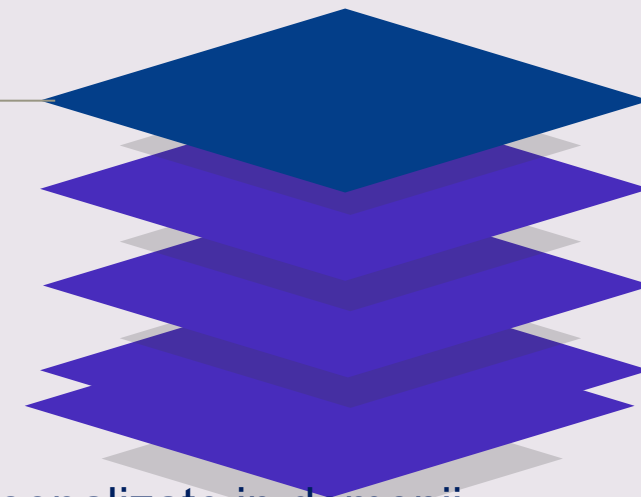
pentru un mediu IT sigur.

Produse si Servicii

OPTIMIZARE SI MANAGEMENT PROCESE DE AFACERI

Clusterul „Smart Alliance" furnizeaza solutii personalizate in domenii specializate de afaceri:

1. Customer Relationship Management, Customer Experience Management, Contact Center,
2. Enterprise Resource Planning,
3. Enterprise Content Management,
4. Document Management System,
5. Data Management Solutions,
6. Business Process Management,
7. Business Intelligence & Analytics,
8. Custom Solutions.

Produse si Servicii

SERVICII PENTRU INFRASTRUCTURI IT
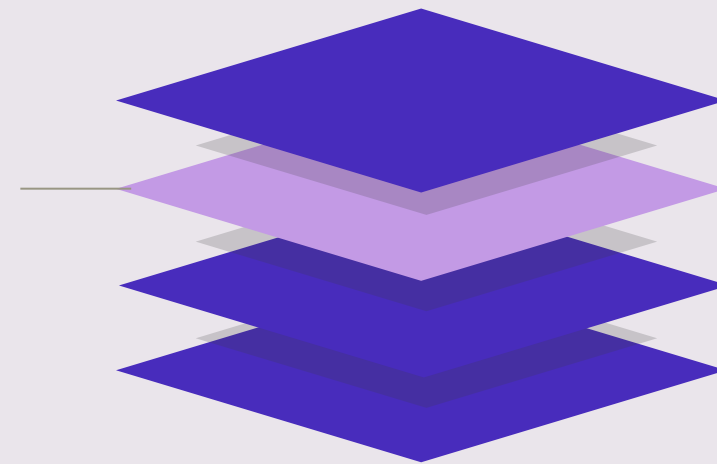
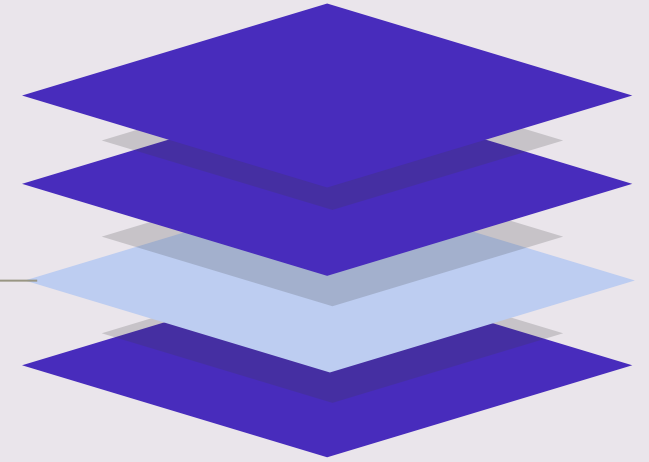Clusterul Smart Alliance este o platforma multidimensionala de
- consultanta,
- design,
- implementare,
- mentenanta,
- suport pentru utilizatori si operare

pentru o serie larga de infrastructuri IT.

Produse si Servicii

SERVICII COMPLETE IT

Membrii clusterului Smart Alliance au experiente complete in
- operare IT helpdesk,
- operare si mentenanta retele,
- operare si mentenanta aplicatii,
- centre de date,
- externalizarea serviciilor departament IT,
- securitate sau arhivare.

Produse si Servicii

CONSULTANTA SI TRAINING IT

Consultanta furnizata de clusterul Smart Alliance acoperă:

- alegerea solutiilor informatice,
- optimizarea mediului informatic existent,
- adoptarea noilor tehnologii,
- integrarea si consolidarea aplicatiilor existente in mediul IT,
- audit de afaceri pentru identificarea proceselor existente si propunerea de tehnologii moderne.

Solutiile propuse beneficiaza de training personalizat.

Detalii membri Smart Alliance

Smart Alliance Members

Digi-Soft

www.digi-soft.ro

"Our core focus and expertise are in providing tailor-made business solutions that provide our customers with competitive strategic advantage in the industries they operate and a cutting edge in the technology employed and business processes used. Some of our customers are leaders in retail and wholesale, end-to-end supply chain, logistic and transport providers. We also provide customized business solutions to HORECA customers and even for ecological management companies."
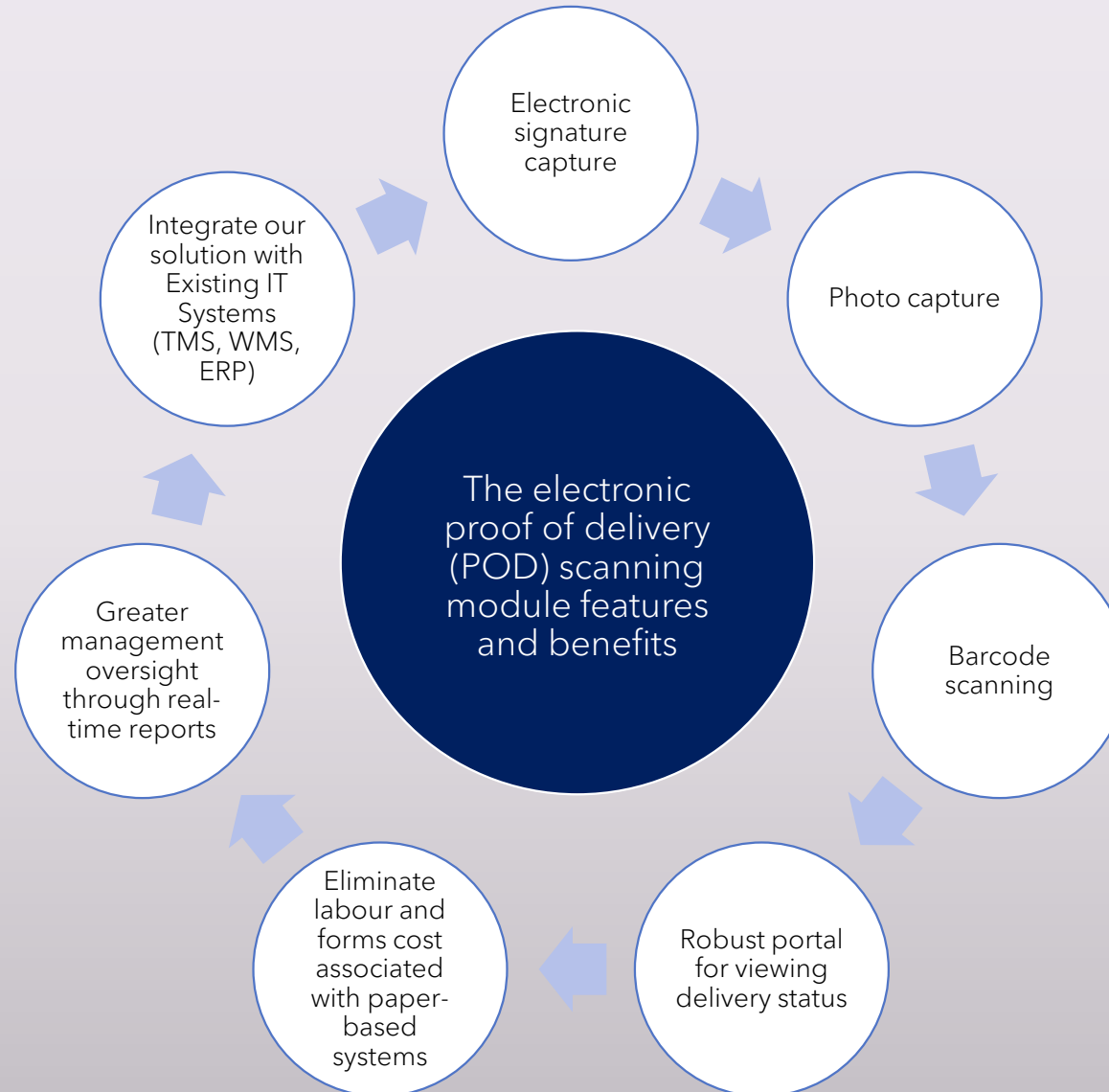
Valentin NEGROIU, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services

- ✓ Software Product Solutions on various Industries (Web & Mobile)
- ✓ Software Consulting
- ✓ Business Improvement & Process Analysis
- ✓ Tailor made Solutions Crafting & Development
- ✓ Project Management Services
- ✓ Expert Database Administration Services
- ✓ Hardware Product Reseller on various Industrial areas
- ✓ Cloud Hosting Solutions
- ✓ Audit Services
- ✓ Monthly Pro-Active Maintenance and Re-Active Support
- ✓ 24/7 Call Center for Critical solutions

digi·soft

We design and develop software for funded startups, established agencies, and partner with companies big and small.

DIGI Proof of Delivery Solution
Mobile application

The electronic proof of delivery (POD) scanning module features and benefits

- Electronic signature capture
- Photo capture
- Barcode scanning
- Robust portal for viewing delivery status
- Eliminate labour and forms cost associated with paper-based systems
- Greater management oversight through real-time reports
- Integrate our solution with Existing IT Systems (TMS, WMS, ERP)

Integrisoft Solutions

www.integrisoft.ro

"What Integrisoft creates in this moment is software for the public administration and we are the best at this. At the moment, we can cover over 80% of everything that happens in a city hall, every software instrument that can be used. We build an integrated system, that ties everything together, helps departments to connect and use centralized information. This was the vision when we first started and everything we develop is catalyzed by this strategic thinking. The whole architecture is integrated and our clients are already starting to see the results."

Florian SIMIONESCU, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro

Services

✓ Integrated Software System for public administration

✓ Custom software development services (outsourcing)

✓ Advanced Human Resources Management solution (Cares)

✓ Electronic platform for the interractions of citizens with the public institutions

✓ Enterprise Resource Planning (ERP) solutions

✓ GIS (Geographic Information System) solutions

✓ Urban data banks

✓ Custom .NET development

We inspire people and organizations to evolve together

Smart city hall

Integrated public administration system that allows back-office data to be gathered from all city systems in a structured, dashboard-like manner.

Integrated system

Modular architecture

Document Management

Web Interface

Co-working and one time data introduction

Citizen communication platform – proprietary front-office modules through which citizens can request and receive in the electronic environment documents from the City Hall: tax certificates, town planning, tax applications, tax returns, etc

avansis

Smart Alliance Members

Geomant

www.geomant.com

"We make customer interaction effortless so that you can drive up customer satisfaction, sharpen your competitive edge – and operate more cost effectively.

Focusing on real-time, cross-channel communication, typically in the contact center, we minimize the time and energy expended during customer interactions - by you and your customers - to create more productive and more rewarding customer relationships. In our mission we use leading technology providers like Avaya, Microsoft Skype for Business, Microsoft Azure and of course our own Geomant developed products."

Hunor KOVACS, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services:

✓ Contact Center Technology using Avaya and Microsoft Skype for Business
✓ System Integration in the UC and CC vertical
✓ Custom software development
✓ Performance monitoring and optimization in customer care and contact centers
✓ Cloud IVR and Cloud contact center services
✓ Call recording and compliance using Verba Technologies

Products:

✓ Geomant Wallboard
✓ Geomant Contact Expert for Skype for Business
✓ Geomant OnCall IVR
✓ Buzzeasy
✓ Full Avaya portfolio

![geomant logo]

Products | Services

Contact Center
Advanced quality management and interaction recording solutions for unified communications, to provide contact centers of any size

Self Service IVR
From consultancy to systems integration, training and development to ongoing support, counting on our team of certified experts with extensive industry experience

Quality & Compliance
The 1st certified enterprise-grade recording solution for Skype for Business, Verba Technologies offers the most advanced recording and quality management solution for UC

Connect Apps
Abuse filters, workers safety app, Contact manager, IVA, PCS Network back-up

AI-powered solutions
Virtual Assistant Bots – Conversational chatbots to assist your customers and employees
Custom AI Projects – Application of machine learning and data science

Professional Services team
simplify the process from end to end to make it easier for organizations to reap the benefits of the very latest contact center and unified communications technologies

Customer support
extensive tailored support and maintenance services. Each and every time you partner with us, you can expect industry-leading support from a highly skilled advisors and engineers.

Knowledge base
Geomant Support Helpdesk portal based on support subscription

Smart Alliance Members

Omega Trust

www.omega-trust.ro

"OMEGA Trust is a very dynamic company providing services through two main service lines: Information Systems Audit & Advisory and Management consulting & Funding Services. Until now our team provided services for more than 450 clients, who range from local SMEs to multinational corporations, operating in Romania or abroad. The main industries our clients operate in are Banking and Financial institutions, Stock Markets, Telecommunications, Insurance, Retail and Software Development."

Cosmin MĂCĂNEAȚĂ, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services

✓ Information Systems Audit
✓ Cybersecurity
✓ IT Risks and Compliance Consultancy
✓ End2end implementation of GDPR requirements from legal and IT perspective

Services provided

IT Audit & Consultancy

Information System Audit

- IT Audit for Mobile Banking
- IT Audit for Connection to Electronic Payment System (SEP)
- Penetration testing of computer systems
- Technical audit for information systems funded by European funds
- Audit of IT controls and procedures
- IT Audit according to CNVM regulations
- IT Audit of Systems Compliance with Accounting and Tax Legislation
- Internal IT audit

IT Consultancy

- Consultancy regarding the implementation of electronic invoicing and archiving systems
- Consultancy for implementing IT standards such as ISO 27001, COBIT, ITIL, etc.
- Consultancy in the development of IT policies and procedures
- Consultancy in the development of Disaster Recovery Plans
- Consultancy in the implementation of IT systems
- IT project management
- Consultancy for securing access to information

Customers:

Omega Trust
Customers
Portfolio

Smart Alliance Members

Tremend enters the 2018 Inc. 5000 list of the fastest-growing private companies in Europe
The fastest growing Romanian tech company in Deloitte Fast 50 CE

Tremend Software Consulting

www.tremend.com

"At Tremend, we engineer a wide range of solutions for leading companies in telecom, banking, automotive, healthcare, retail, distribution, and many others. We specialize in delivering enterprise platforms, advanced engineering for car manufacturers, IoT and business solutions based on AI, Machine Learning and Biometrics."

Ioan COCAN, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services

✓ Ecommerce integrations & implementation
✓ Mobile applications and enterprise mobility
✓ Embedded software development
✓ ERP/CRM solutions and integrations
✓ Custom Software
✓ Content Management Solutions
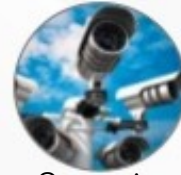✓ UX and UI design
✓ Software testing

Utilities
Smart meters

Parking
Traffic sensors

Health care
Medical devices

Lighting
Environment sensors

Security
Detectors and alarms

Industry
Asset trackers

A wide range of already implemented projects or prototypes

- Smart parking - parking sensors in the road
- Smart lighting - light, traffic, air quality sensors in each pole
- Waste management - smart garbage bins call back when filled up;
- Water and gas meters - read meters, close valves, detect tampering and theft
- Smart Agriculture - measure soil and track animals used now in Romania and Moldova
- Smart Economy - retail Track packages and items sold
- Health Care - monitor patient activity
- Security Access - control and alarms easy to deploy on wide areas
- Smart Life - home and office Control A/C, heating, lighting
- Automotive - vehicle communication IoT - IoT platform for watering control Oil and Gas sensor in low coverage areas
- Smart connected devices controlling irrigation
- User friendly mobile applications
- Rain machine - sprinkler network managed from one central place

Case studies

Wind River

Partners with Wind River since 2009, Tremend has been involved in large projects in automotive. Infotainment, telematics, functional safety and autonomous driving.

Exia

The main project of Exia Belgium, the Active Sideguard™, is an innovative blind spot accident avoidance device for heavy trucks, using electrostatic sensors technology for detecting cyclists and pedestrians.

Bright Kids

Bright Kids, a New York based company specialized in Learning Management, has chosen Tremend for the development of 4 custom e-learning solutions, built with Yii, AngularJS and MySQL.

F64

F64, the largest photo and video equipment retailer in Romania, chose Tremend to build a complete and very user friendly printing platform that allows users to upload pictures and create posters, pay online and have them delivered. All in a single

Coats

Tremend offered implementation, integration and application rewriting services for the client's 3 CMSs and its B2B platform.

iRewind

Tremend has built the iOS mobile application for iRewind, a Swiss Tech startup, based at the Innovation Park of the Swiss Federal Institute of Technology in Lausanne.

Case studies

mezcrafts

With a technical background, the client proposed an efficient solution which was to provide a html template to be multiplied for each language and altered manually.

Limelight

Tremend created for Rightsflow a song licensing solution based on Zend framework.

ModSolar Platform

Created for the renewable energy industry, the ModSolar Platform is a sales and marketing tool for solar panel providers.

Orange My Account

Establishing a long-term partnership with Tremend, Orange managed to successfully build and maintain this complex customer care solution.

RainMachine - The Forecast Sprinkler

IoT solutions, Green Electronics LLC is a smart WiFi irrigation controller that can be managed remotely from a phone, tablet or desktop browser.

Smart Alliance Members

QWERTY Solutions

"Since 2006, Qwerty Solutions is a "one-stop-shop" for IT services, with focus on medium-size companies. We understand the importance of a secure and predictable IT environment for a company. Our proactive, service-oriented approach enabled us to establish long-term relationships with our customers."

Șerban CONSTANTINESCU, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services

- ✓ Managed IT Services
- ✓ Cloud Services & Solutions
- ✓ E-mail marketing platform
- ✓ Incident Management OTRS

One-stop-shop for IT services

- Qwerty offers solutions for developing and implementing workflows, as well as defining functionalities for a wide range of services (Help Desk, IT Service Management, Process Management, Change Management, Customer Service, Incident Management, Knowledge Management).

- Using OTRS capabilities, cost reduction and operational efficiency enhancement is ensured by the ease of implementation and personalization of user interfaces.

- Through QSM e-mail marketing platform- developed within the company - sustainable relationships can be built, personalizing customer experiences through digital communication channels.

- By continuously analyzing the evolution of consumer behavior and media distribution from print to digital and now to social platforms, our company provides both experience and platform to the success of each marketing campaign

Smart Alliance Members

Romanian Software

www.hrp.ro

"We create colorful.hr a Human Capital Management solution. We cover all the processes within the human resources department: Employee Self Service, Personnel Administration, Time & Attendance, Payroll, Performance Management, Learning & Development, Recruitment & Selection, Documents Management, Enterprise Social Network. We have over 400 clients, such as: eMag.ro, Altex, ALRO Slatina, Bucharest University, City Grill, G4S, Libra Bank, and many, many others.

Victor DRAGOMIRESCU, answer extracted from "Meet the CxO" an interview series available on www.smartalliance.ro.

Services
- ✓ Payroll and Personnel Administration Outsourcing
- ✓ Personnel Leasing
- ✓ Personnel Recruitment

Products – colourful.hr (a HCM solution)
- ✓ Employee Self Service
- ✓ Personnel Administration
- ✓ Time & Attendance
- ✓ Payroll
- ✓ Performance Management
- ✓ Learning & Development
- ✓ Recruitment & Selection
- ✓ Documents Management

Enterprise Social Network

TRYAMM TRADING CONSULTING

www.tryamm.ro

"Tryamm promotes advanced technological solutions that allows to both end users as well as organizations to improve their quality and productivity at office through innovative printing, finishing, distributing, archiving and destroying documents. Our company also allows organizations to have a very strict control over the printing costs of their printing fleet and multifunctional equipment"

Dan MODORAN

Services

✓ Managed print services
✓ Secure printing
✓ Erasing data
✓ Document Management

✓ Experts in WEEE recycling and reuse (Waste Electrical & Electronic Equipment)

SERVICES & SOLUTIONS

Services

Managed Document Services

Find out how we can help you optimise the use of information in your organisation..

IT Infrastructure Services

Discover how we can optimise your IT to enhance productivity, increase efficiency and deliver lasting strategic advantage.

Business Process Services

Fully-managed outsourced solutions to help you streamline core document processes and increase output.

Production Printing Services

Support for maximising the effectiveness of your document-based communications and the efficiency of your production processes.

Sustainability Management Services

Learn how we can help you reduce the environmental impact and cost of your business processes.

Communication Services

We can help you deliver flexible, efficient communication solutions that enhance outreach to customers and collaboration between employees.

Application Services

Enhance your information workflows with our expert application delivery, consultancy and support services.

Workplace Services

Consultancy and support to help you streamline office processes and make more efficient use of your workspace.

Smart Alliance Members

T2

www.tpatrat.com

"With over 10 years of experience on the Romanian market of ITC, T2 focuses on consultancy in implementing products and technological services for companies, public institutions and other organizations. The services provided by T2 are towards eBusiness, eGovernment and eLearning, having integrated analyses, development and identifying partners for developing and implementing the solutions. A special attention is given to the tools with which T2 can evaluate the efficiency for the solutions"

Anatol OPREA

Services

- ✓ Software development
- ✓ Integrating enterprise apps
- ✓ Document management
- ✓ Digital experience
- ✓ Consultancy and developing eLearning apps
- ✓ Consultancy and implementing eHealth systems
- ✓ Consultancy in analyzing the needs and creating high level documentations (Business Analysis)

t^2 Services:

VIRTUAL REALITY PROJECTS

- Panoramas
- Virtual tours
- 360° Videos

ON DEMAND DEVELOPING

- .Net – Enterprise Integration
- Java Enterprise
- Software maintenance

ELEARNING CONSULTANCY

- Learning environment implementation
- Content developing
- Research activities

Soft Dreams SRL

www.softdreams.eu

We are a team of 30+ dreamers who like to creatively build things for a better web, specializing in integrated solutions around high-performance high-traffic websites.

Since 2004, we have designed, built and managed complex environments such as custom ERPs, social networking platforms, entertainment online media and advertising platforms.

Services

✓ Managed Services
✓ Clustercs
✓ Web-development

Smart Alliance Member

EXE SOFTWARE SRL

www.exesoftware.ro

EXE Software was founded in 2001 and is a 100% Romanian private owned company

Over 100 employees, 80 professionals with 2 to 25 years of experience in software development Projects

200+ projects implemented successfully

3.8 M Euro turnover in 2019
Projects in over 25 countries from Europe, Asia, Africa, South & North America
Office location: Bucharest, Romania.

With broad experience in Data Management solutions , EXE Software can professionally and quickly guide your business through the development process, from the initial idea , to consultancy , solution development and support after Implementation.

Services

✓ Software Development
  ✓ Web, BI and Mobile Solutions Development
  ✓ Functional Testing
  ✓ Installation, Configuration and User Training
✓ Consultancy
  ✓ Project Management
  ✓ Business Analysis
✓ QA Testing
  ✓ Functional & Performance Testing
  ✓ Mobile App Testing
  ✓ GUI Testing
  ✓ Automation Testing
✓ Maintenance & Support
  ✓ Ongoing Technical Support
  ✓ Enhancements
  ✓ Technical Improvement

Smart Alliance Member

We ensure support on each stage of your project, from the initial idea until the implementation and beyond, through support and maintenance (on demand).

We do our best to offer all our clients and partners the same level of attention and quality, regardless the size of their business. We are just as dedicated for a pilot project, as we are for a complex one, as long as it involves innovation and technology.

| Responsability | Quality | Integrity |
| Passion | Innovation | Teamwork |
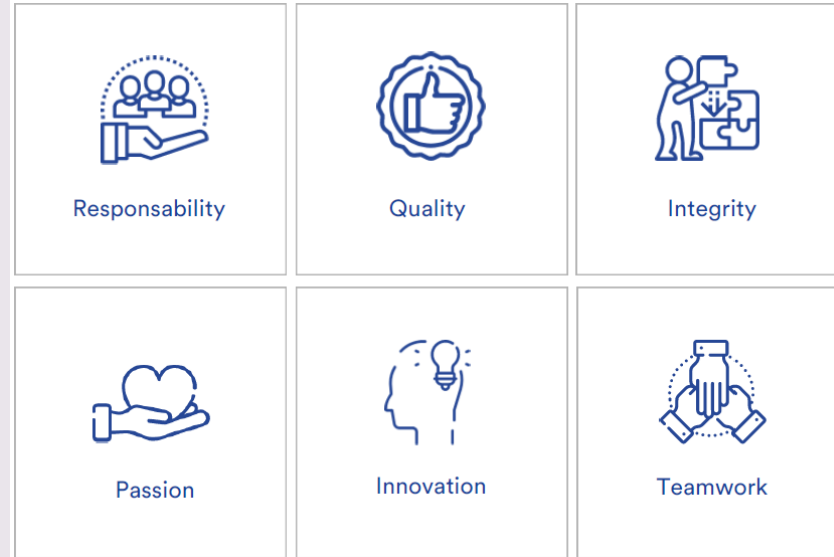
Web Development

Mobile Development

Business Inteligence

1. Reduced development costs
We deliver performing solutions, using the least amount of resources needed to ensure quality.

2. Transparent development process
Through transparent action planning and constant reporting, you have complete overview and control over the development project.

3. Fast turnaround
Fast implementation and timely delivery of software solutions, so that you can start seeing results as soon as possible.

4. User friendly solutions
No limitations on any devices or environments, because the solutions are easy to use even by non technical users

INTERDIGITAL SOFTWARE

http://www.interdigital.ro/

InterDigital is a privately held software development company with offices in Bucharest, Romania.

All founding members and executives of InterDigital have strong software backgrounds as analysts, senior programmers and project managers, thus having a solid vision of the IT field.

Mission: We are committed to maintaining client relationships by effectively aligning technology and consulting resources with our client's dynamic business requirements.

Skills: Our staff has expertise in financial area, especially in banking system. The development activities involvead into large projects on different platforms, development environments & languages.

Services:

✓ Outsourcing;

✓ Medium and long term consulting;

✓ Advanced software solutions design and development, with the best quality and know-how;

✓ Turn key projects;

✓ Maintenance and support.

Competencies:

Programing Languages Java, Angular, JSF, PrimeFaces, JavaScript, JScript, JQuery, HTML, CSS

Analysis tools UML, MS Visio, Rational Rose, JUnit

Operating Systems Windows, Unix (HP-UX, Linux, AIX)

Databases DB2, MS SQL Server, MySQL, Oracle, Access, SQL ANSI

Internet Technologies XML, COM's, HTML/DHTML, Javascript, VB script, JSP, EJB, PHP

Developer tools, Environments Rational Application Developer, Eclipse, Opentaps, NetBeans, WebSphere Application Studio Developer 5.0 (Java, J2EE, XML, Web Services, EJB, JSP, JavaBeans)

Other Tools & Technologies WebSphere Application Server, TCP/IP, IBM MQ, SVN, GIT, Maven, VSS

Maintenance / Support Our clients benefit of top quality maintenance and support. Our team has people specialized in "on-site" maintenance.

Zitec

www.zitec.com

Zitec is a European Digital Transformation company, with a strong focus on software development (custom business applications, e-commerce applications and mobile applications), cloud platforms, as well as digital marketing services.

We have worked with a broad spectrum of organizations: from successful start-ups to global enterprises and progressive public institutions, helping each of them innovate and be better prepared for the challenges of tomorrow.

Alexandru LĂPUȘAN,
CEO & Founding Partner

Services

✓ Software Development
✓ Mobile Development
✓ Blockchain Solutions
✓ eCommerce Solutions
✓ Continuous Improvement Services
✓ UX/UI Design
✓ Digital Marketing
✓ Google & Microsoft & Amazon Web Cloud Services
✓ Security & Data Protection
✓ Innovation Grants Consulting
✓ Quality Assurance
✓ Audit & Consulting

Regista

An entry and exit registrar software that ensures the classification, distribution and allocation of electronic records to employees for solving.

41/41
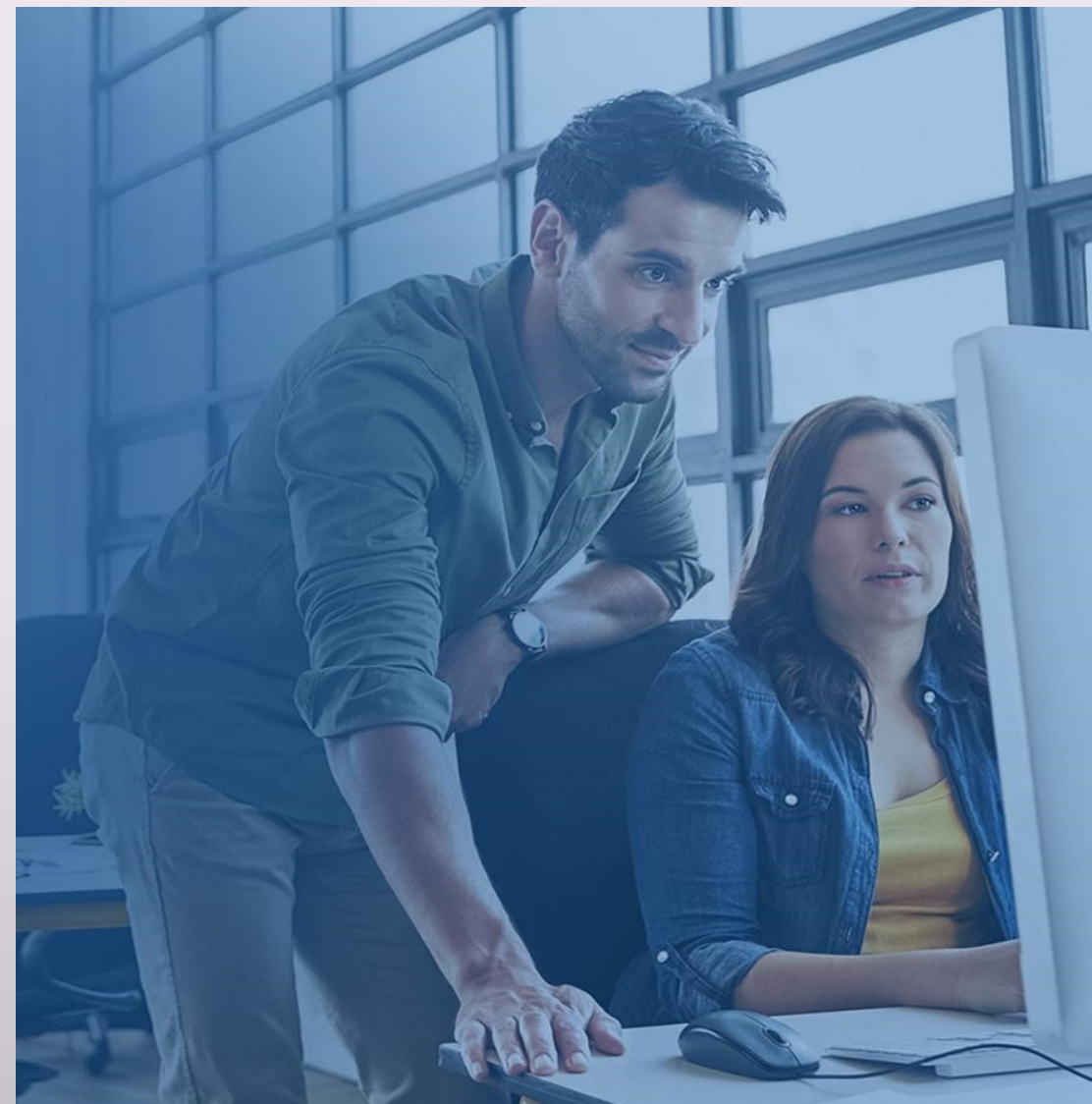Counties in Romania

600+
City halls and institutions

12,000
Users

€750,000+
Sales in 2020

11M
Documents managed

mirro

team journeys
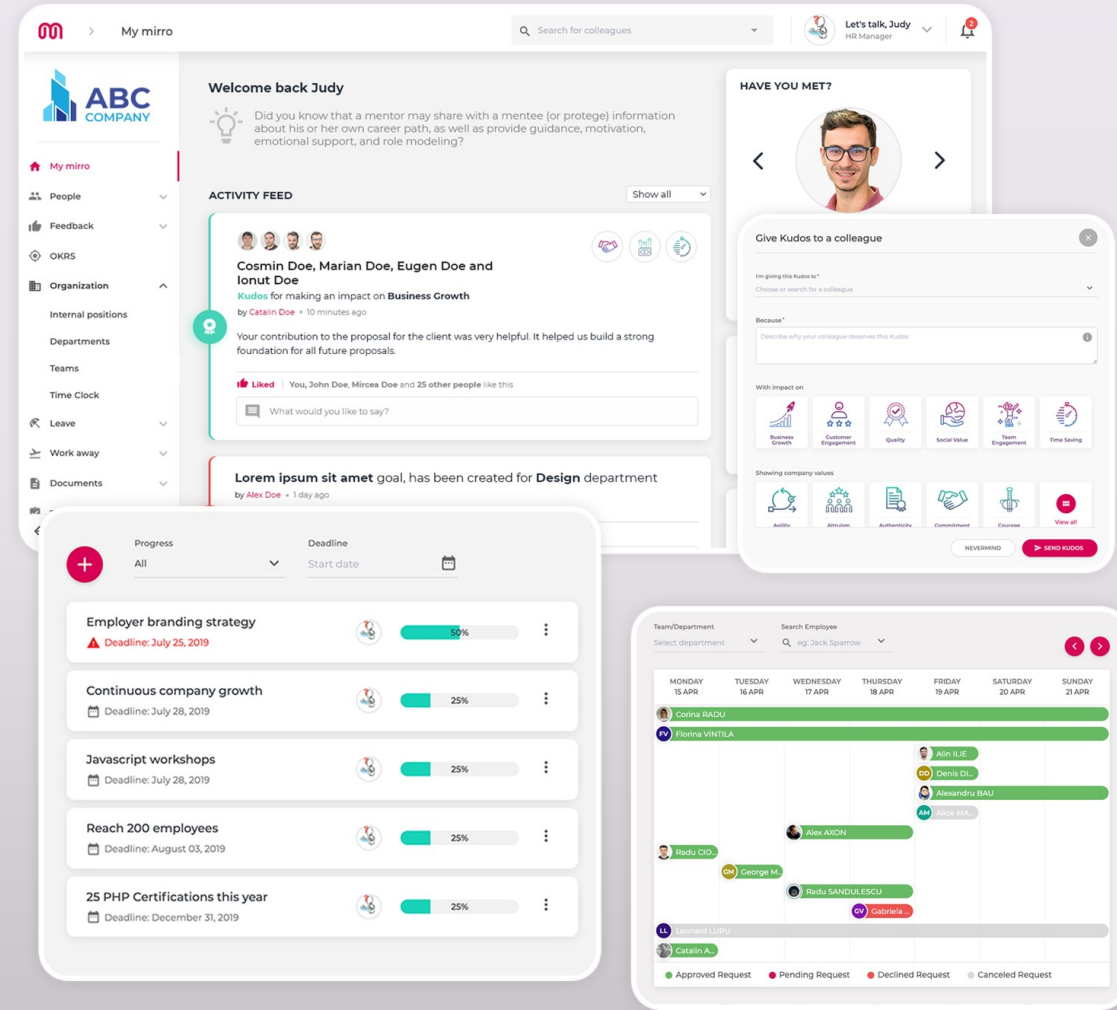
We've put together our 17 years' experience in team and talent management to build Mirro, aiming to make it the product that connects leaders with their teams in an open and receptive manner.

- **For a culture of feedback**

- **Focused on employees' experience**

- **Drives constant performance improvement**

- **Visibility over team and individual results**

- **The most user-friendly admin app features**

GLOBEMA

www.globema.ro

Globema is provider and integrator of geospatial and location-based software solutions that enable effective planning, management and control of networks, assets, resources and works in utilities, telecoms, retail & e-commerce, transportation & logistics
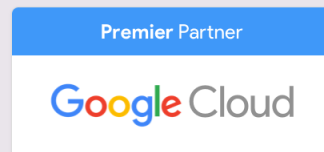
Our main business pillars are:
- Network Asset Management
- Field Service & Mobile Workforce Management
- Professional map usage
- Efficient data processing

We act as the **Authorized Partner** and the **Value Added Reseller of GE Energy Smallworld** GIS software in several European countries.
We are the **Premier Value Added Reseller (VAR) of Google** in the EMEA region with the Google Premier Partner status and **Silver Partner of Safe Software** for FME data integration and ETL platform.
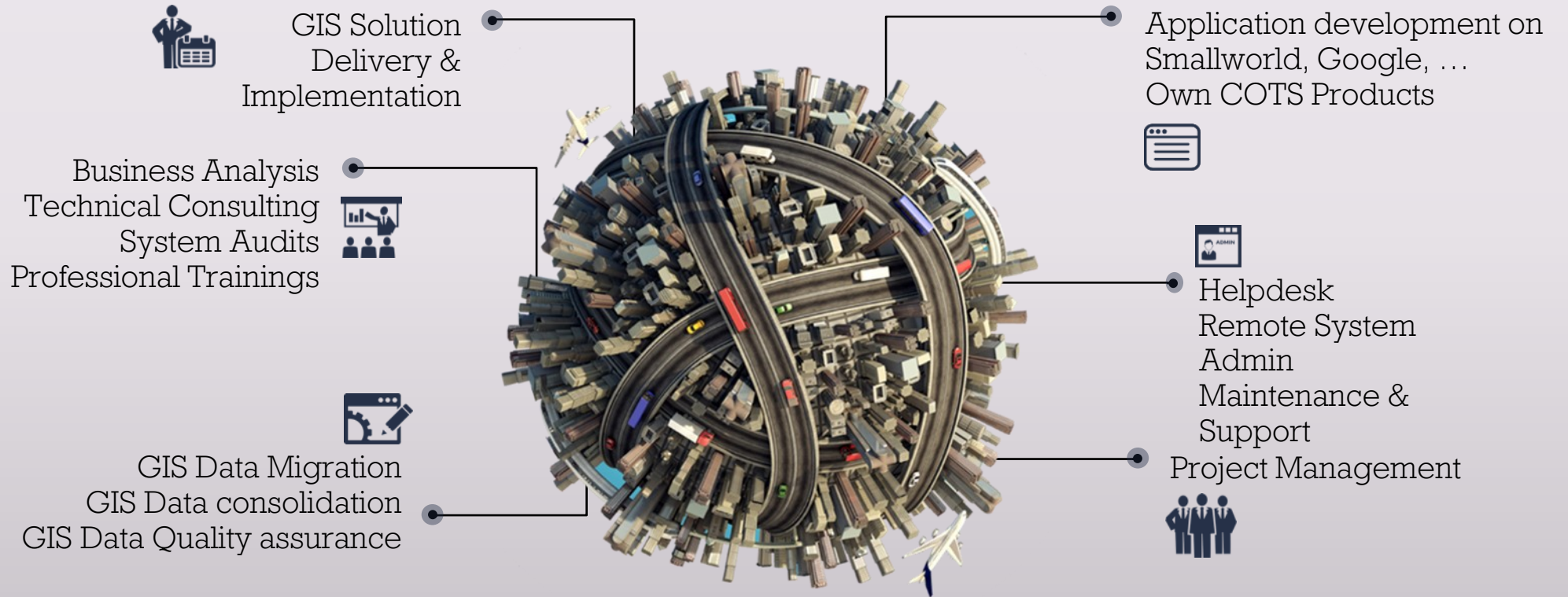
Authorized Partner
GE Energy

Premier Partner
Google Cloud

SAFE SOFTWARE SILVER PARTNER

GLOBEMA SOLUTIONS & SERVICES

- Energy Management in Smart Grid & Renewables
- Industrial OT & IoT Cyber Security
- Network Inventory & Service Handling
- Field Service Management
- Optimizing Decisions with Maps & Data
- Real-Time Tracking of Assets & Staff

Complete scope of our professional IT Services

GIS Solution
Delivery &
Implementation

Business Analysis
Technical Consulting
System Audits
Professional Trainings

GIS Data Migration
GIS Data consolidation
GIS Data Quality assurance

Application development on
Smallworld, Google, …
Own COTS Products

Helpdesk
Remote System
Admin
Maintenance &
Support
Project Management

SETRIO SOFT SRL

www.setrio.ro
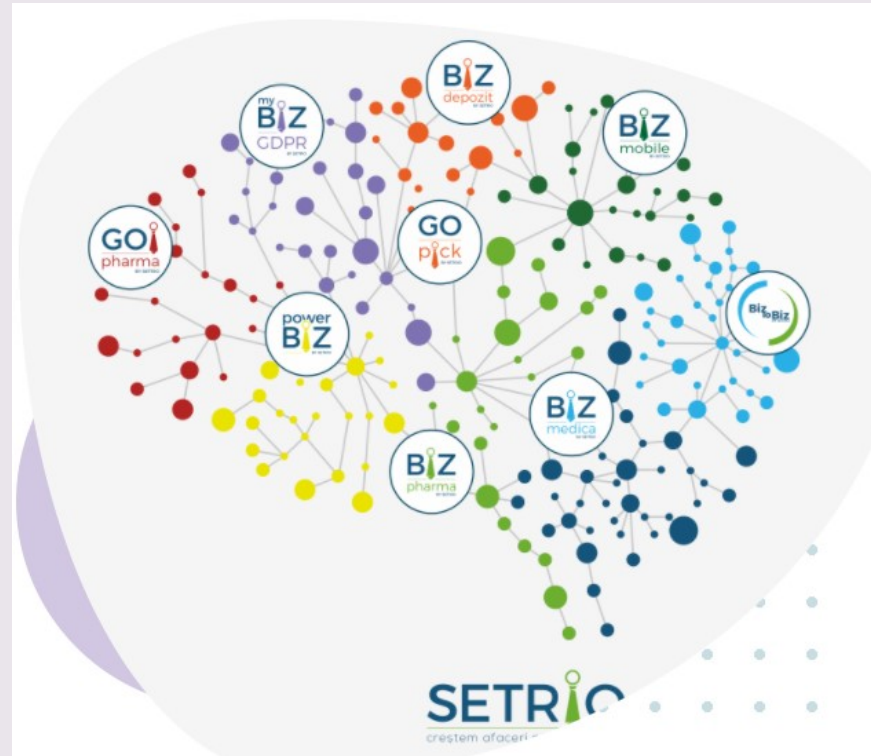
Services

✓ For Doctors
- ✓ BizMedica Medical Clinics
- ✓ BizMedica Family Medicine
- ✓ BizMedica Specialty Medicine
- ✓ Online Medical Consultations
- ✓ Signotec Biometric Signature

✓ For Pharmacies
- ✓ BizPharma Independent Pharmacies
- ✓ BizPharma Head Office
- ✓ BizPharma Modules
- ✓ Online Pharmacy

✓ Logistics
- ✓ GoPharma
- ✓ BizDepozit
- ✓ GoPick
- ✓ BizMobile TMS
- ✓ BizToBiz
- ✓ BizRep

✓ IT and Web Services
- ✓ Website development and online marketing services
- ✓ MyBiz GDPR
- ✓ Online Shop

Setrio Chain

We support medical ecosystems to improve treatment adherence

Patient Data Chain

Forging a new patient - provider connection

MyBiz GDPR

Our GDPR platform for small and medium companies

Our software

Our software and technical solutions have been built up gradually, as a result of identifying the planning and organizational needs of the market.

At first, we created BizPharma, a software solution for the farm-retail area, and then BizMedica followed, a management program for family doctor and specialist doctor offices, and for more complex flows from medical clinics.

As part of our vision is to serve the entire medical ecosystem, we have continued with B2B solutions in the area of pharma distributors: BizDepozit and GoPharma platform. Over the past year, we have responded to European legislative requests with a GDPR Documentation Platform and reporting modules in the European EMVS System (European Medicines Verification System).

We are constantly connected to market dynamics, legislative changes, your requests and we have the ambition to continually develop ourselves.

We offer our clients both professional software solutions and detailed analysis of the company's activity. We come up with new optimization and automation ideas from all IT points of interest and we include them in the software package to grow and solidify our customers' business.

Backup in DataCenter

- Allocate the necessary information storage space in the Microsoft DataCenter
- Implement and configure the module
- Periodic messages for backup and upload in DataCenter
- Parameters for configuring execution periods

Hardware and software equipment

State-of-the-art equipment, new and refurbished, which covers the necessary workflow from offices, pharmacies and warehouses.

The online store offers the main 100 products and services we offer. You can send us requests for quotations for other products that are not listed.

Microsoft Windows and Office services

- Install and configure Windows operating systems and Microsoft Office packages
- OneDrive online file storage and distribution up to 1TB
- Online access for Word, OneNote, PowerPoint, Excel and Office 365 platforms

Dedicated Consultant

- Assistance and reporting to CJAS
- Assistance and technical support on working days, time interval 09:00-18:00
- Periodic visit by the representative
- Training for the developments included in the application through periodic updates
- Hardware systems consulting
- Intermediation of the relationship with third party providers that offer complementary services to those offered by Setrio and are necessary for the operation of the IT system
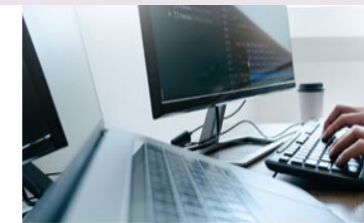
CNAS reporting through a Setrio specialist

- Assistance by a personal consultant in order to make monthly reporting
- Technical support and ensuring the retransmission of reporting in case of errors
- Intermediation of the relationship with third party providers that offer complementary services to those offered by Setrio and are necessary for the transmission of monthly reporting

Digital Certification

Complete services for documentation, submission, registration, installation and support for digital certificates.

We have a network of CertSign partners at national level and we can offer services both on-site and remote.

Smart Alliance Member

8000 Plus Design Solutions

www. 8000plus.org

Since I started this journey my goal was to create products that can revolutionize the world. I didnt, but more than 7,000 companies used our products in over 180 countries. We speak the universal language of professionals: extremely good software that help companies become better in their industry.

Products:
- ✓ Accelerole (eLearning platform)
- ✓ EffectIO (digital products shop)

Services:
- ✓ Product Design
- ✓ Ecommerce
- ✓ eLearning
- ✓ Digital Marketing

smart alliance
Innovation Technology Cluster

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THE POWER OF SMART ALLIANCE
STANDS ON BOTH EACH MEMBER
EXPERTISE AND ON THEIR
FRAMEWORK OF COLLABORATION

Smart Choices for a Smart Future